## **Ted Oakley Ad**

## SPECIAL ADVERTISING SECTION

You Sold

Your

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Tred Dakley

## When a man sells his company, conflicting advice flies, vultures circle, unseen peril lurks – and who can really be trusted to tell him The Truth?

If you intend to sell, are selling or have recently sold a company worth \$10-million to \$40-million or more, I have vital experiencebased information that even your most trusted advisors may not tell you – and may not even know.

My name is Ted Oakley. I have personally assisted over 2,000 individuals who've sold companies, from \$10-million to \$300-million in sale price. Almost all of them have been *surprised* by occurrences, situations, financial matters and emotions that their advisors never prepared them for. For you, this may be a once in a lifetime experience. I have now lived it with clients over 2,000 times. I'm sure you'll agree, I'm likely to be familiar with things you can't foresee. That's why I encourage you to get and read a copy of my book, "You Sold Your Company."

If you are within 6 months of selling your company, already dealing with the due diligence of a potential buyer or have recently sold your business, with a selling price of at least \$10-million to \$40-million or more, the book will be sent at no cost (not even shipping and handling), in complete confidence – I suggest to your home address. To get your courtesy copy free\*, go to www.tedoakleybook.com, or call my free recorded message at 888-225-3699, or my office at 888-811-7363. With your book, I'll also send a complimentary audio CD, plus my Special Report, *The Most Important 12 Months Of Your Life*, and a video interview with me. You will discover we are probably kindred spirits – I come from very humble beginnings, I began working and selling things door-to-door to make money at age 6, worked my way through college, and built businesses from the ground up. You will also discover that I have considerable, *unique* expertise in post-sale and financial matters that you do not, and that can be "mission critical" to the sale of your business turning out well.

Because you know nothing is really free, let me say this: it is possible that, after reading my book and considering the issues it raises, you will judge it appropriate to consider obtaining my advice on certain financial and investment matters. If so, I'll welcome that opportunity, if you meet our client qualifications. But be reassured, my book is not a sales letter or brochure in disguise. It is "meety", frank, and built from years and millions of dollars of experience, from intimate knowledge of these many transactions and the men, women and families involved. If we never conduct business, if we never even speak or meet, I know you will find my book provokes important thought on your part about matters you will be dealing with during and after the sale of your company.

You are obviously an accomplished, successful person or you would not have a valuable entity to sell, but you are *not* experienced in *this*, and the intermediaries and advisors directly involved in this transaction have

Qualified, interested persons will be sent my book, "YOU SOLD YOUR COMPANY," audio CD, plus my Special Report, "THE MOST IMPORTANT 12 MONTHS OF YOUR LIFE," and a video interview with me – free of charge. Visit tedoakleybook.com or call 888-225-3699.



About the author: Ted Oakley has developed his unique perspective over more than three decades assisting business owners after the sale of their companies. In investment management, wealth security and life transition. His book helps the reader more fully understand, envision and manage all that lies ahead after a sale. Ted is a successful entrepreneur and investor, founder of Oxbow Advisors – an investment advisor specializing in working exclusively with post-sale company owners, and an advocate for foster

children, having formed two public foundations for their benefit. In spile of humble beginnings, Ted has built and been involved with a number of successful companies, and developed a highly specialized advisory firm working with clients who sold their companies, in 30 states.

## Don't be surprised by anything after the sale of your company. Get this book.

agendas of their own. You will have or now have a large sum of money, in a low yield environment. You may find yourself feeling "lost", and overly-eager to get back into an active decision-making role. You will confront conflicting advice, issues with people in your life, and numerous opportunities. If not careful, you will put money that can no longer be replaced into situations with unacceptable, perhaps hidden risks. I have seen very successful and smart people make critical mistakes during and after the sale of a business, and I can present those hazards for your consideration and avoldance. I offer straightforward, constructive advice to navigate the new, next stage of your life. There are a surprising number of pitfalls including some concealed from view during the process of selling a company. Why wouldn't you let me share this information with you? Please go to www.tedoakleybook. com, or call my free recorded message at 888-225-3699, or my office at 888-811-7363. Reviewing this information today may prevent a costly error tomorrow!

\*(If you do not meet the above qualifications, please feel free to purchase, "You Sold Your Company" at amazon.com).

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